



# MIDDLE TENNESSEE EMPLOYEE BENEFITS COUNCIL

P.O. Box 24686 • Nashville, TN 37202

[www.mtebc.org](http://www.mtebc.org)

**Presents**

## **Mercer Annual Benefits Survey Results**

**Tuesday, February 21, 2012  
11:15 a.m. – 1:15 p.m.**

**Hillwood Country Club  
6201 Hickory Valley Road  
Nashville, Tennessee**

### **AGENDA**

11:15 a.m. Registration & Networking  
11:30 a.m. Lunch  
12:00 noon James Horrell, Speaker  
1:00 p.m. Q & A and Concluding Comments  
1:15 p.m. Adjournment

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### **About Our Speaker**

James A. Horrell - Principal, Mercer Health & Benefits. Jim is the manager of the Mercer Health & Benefits practice in Nashville, TN. Jim's 25 years of prior employee benefits experience includes five years as a group insurance underwriter and nearly ten years as a technical consultant and then as a senior client manager for a fee for service consultancy. He was the director of benefits for a Fortune 500 manufacturer before returning to consulting.

Jim's experience includes the design, pricing, implementation and communication of employee benefit plans, including managed medical programs and other non-pension benefit plans. He is expert in the financing of group insurance programs (insured and self-insured) and has designed and implemented consumer-directed plans for a number of clients.

As the practice manager Jim coordinates the delivery of consulting services to our clients, provides support and guidance to H&B staff, and serves as a senior adviser to many of our clients.

Jim is a graduate of Grinnell College and received his Masters of Business Administration from the University of Chicago, Graduate School of Business. He is also a Fellow of the Life Management Institute.

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Meeting fees are **\$15.00** for members and **\$25.00** for guests. The same charges apply to all no-shows. Members will be billed for guest no-shows.

**Make your Reservation by February 16, 2012** by completing the [online form](#) for you AND any guests at [www.mtebc.org](http://www.mtebc.org). If you respond by fax, please include ALL the information requested below to 615-292-3535. **Reservation cancellations must be received by the reservation cut-off date above in order to avoid a no-show charge.**

*For questions only*, please call Lynn Conroy at 615-210-9257. **Do not call this number for reservations.**

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